

សហព័ន្ធម្រេច និងគ្រឿងទេសកម្ពុជា

CAMBODIA PEPPER AND SPICES FEDERATION (CPSF)

MEMBER 2022 PROFILES 2022

- Exporters
- Agricultural Cooperatives & Associations
- Suppliers & Service Providers



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CAMBODIA PEPPER AND SPICES FEDERATION (CPSF)

PROFILES 2022



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CHAIRMAN MESSAGE

A message from **Mr. Ny Mak**President of the Cambodia Pepper
and Spices Federation





Together we are stronger.
Together we will benefit from more market opportunities.

Dear Members, Donors and Partners,

As the world goes back to normal post Covid the changes around us are undeniable. We are now faced with new global challenges that we did not expect. But we also stand in front of new market opportunities and it is crucial that we rise to the occasion.

As the old saying goes "Together, we are stronger" and our amazing CPSF team of professionals is shaping up to be a network on which we can all rely when facing these new challenges and opportunities. Indeed, being part of a strong and reputable federation has never been more relevant and important and I could not be prouder today of CPSF's vision and mission.

I am looking forward to the future as more members join our ever-growing CPSF family and more innovative programs and services are implemented. I am excited about our Online Business Portal showing its full potential in the year ahead as well as our Export Readiness Program which are bound to have a huge impact and benefit all of our stakeholders.

I hope to continue to see more of you and would like to thank all of our existing members for their continued trust in our powerful federation and our international donors and partners for their incredible support.

DONOR MESSAGE

A message from

Mr. Sivouthan Norng

Country Director of HEKS/EPER







Dear Members, Donors and Partners,

Despite the ongoing pandemic, HEKS/EPER was able to expand the scope of its projects in 2021. We are proud of what we have achieved in terms of food security, income, and livelihoods among the rural communities in Cambodia.

Our involvement was particularly significant in agriculture value chains development, entrepreneurship development and climate resilience agriculture. I firmly believe that CPSF will continue to grow and tackle issues related to sustainable pepper production and accessibility to markets as well as continue to promote dialogue between all relevant actors in the sector, represent the Cambodian pepper sector at international conferences and trade fairs and act as a national link between the government and relevan stakeholders. I know for a fact that CPSF was created in the spirit of "coming together is the beginning, keeping together is progress, working together is success".

I extend my appreciation to all CPSF board members and staff, CIRD, government agencies, and relevant key actors for their concerted effort and unwavering support for CPSF.

DONOR MESSAGE

A message from

Mr. Sereyvath Prak

Director of CIRD





The Cambodian Institute for Research and Rural Development (CIRD) is a non-governmental organization with the mission to fight poverty and improve the livelihoods of rural communities. CIRD provides wide ranging expertise in the fields of agricultural productivity and quality improvement and facilitates the linkage and collaboration between producers, market operators and consumers in promoting Cambodia agriproducts on both domestic and export markets.

As we move away from Covid we are confronted with a world that has changed profoundly. Never has it been more important to stand together and to remind ourselves of the motto "United, we stand". CPSF embodies the very essence of this motto.

With its innovative services and solutions CPSF also complements the vision and mission of CIRD in terms of economic development of households, producers and market operators for the pepper and spice sector. I am looking forward to seeing more members join this robust federation in the year ahead and benefit from the many privileges it offers. I am also excited to see the steps taken towards quality improvement and capacity building in order to expand into new markets and increase export sales.

Finally, I would like to extend my thanks to all the CPSF partners and donors for their constant support as well as to all the members for their ongoing trust in CPSF.

The Creation of CPSF



Background

The idea for the creation of the Cambodia Pepper and Spices Federation (CPSF) originated from two observations.

The first one pertained to the constant decrease in the price of pepper that was being observed year after year and the second dealt with the fact that many Cambodian actors in the pepper sector were still much less competitive than their Vietnamese counterparts.

In light of this, the Cambodian I nstitute for Research and Rural Development (CIRD) and Swiss Church Aid (HEKS) in collaboration with the Ministry of Commerce, IFC-World Bank, Grow Asia and other key actors in the pepper sector provided the necessary support for thecreation of the Cambodia Pepper and Spices Federation (CPSF). The main objective of the Cambodia Pepper and Spices Federation (CPSF) is to provide Cambodian actors in the pepper sector with a unified national provide Cambodian actors in the pepper sector with a unified national platform capable of promoting Cambodian pepper both at production and marketing levels for the benefit of the local producers, processors and exporters.

The main objective of the Cambodia Pepper and Spices Federation (CPSF) is to provide Cambodian actors in the pepper sector with a unified national platform capable of promoting Cambodian pepper both at production and marketing levels for the benefit of the local producers, processors and exporters.

The Cambodia Pepper and Spices Federation (CPSF) was formally created on November 9, 2018 and officially registered with the Ministry of Interior on March 15, 2019.



where producers and buyers of pepper and spices can trade swiftly and easily on the local and global markets.

- Food Safety Program for Farmers and Exporters
- Trade Facilitation
- Market Development

Become a Member

Sign up now on our website and receive your membership FOR FREE* (*for Agricultural Cooperatives and Associations only)









What are the benefits?	Why is it important?
Online Directory	You will directly advertise your product to potential buyers online
Online Business Portal	You will have your own portal to advertise your product online
Offline Business Directory	You will directly market your product to potential buyers offline
Export Program	You will export your product more easily and at a lower cost
Branding Facilitation	You will market your products to potential buyers more successfully
Packaging Facilitation	You will package your product more efficiently
Logistic Facilitation	You will ship your product more effectively
Trade Resources	You will receive valuable information on the pepper and spice trade
Price Updates	You will receive weekly and monthly pepper price updates
Membership Certificate	You will be able to show potential buyers that you are a member of a reputable federation
CPSF logo	You will be able to use the logo of a reputable federation for your marketing needs
Support from Third Parties	Relevant government ministries and key partners will be able to support you
EXTRAS	
Business Networking**	You will be able to have business meetings online or in person with potential buyers
Business Matching	You will find the best buyer for your product more easily and quickly
Training Program	You will learn new valuable trading skills
Food Safety Facilitation	You will be able to get GHP, GMP, HACCP, ISO, HALAL, GAP, Organic and GI certifications
Industry Collaboration	You will collaborate across industries
Farm Management	You will get help to increase the productivity of your farm

^{**}Automatically included in the package for Suppliers

CPSF MEMBERS





































CPSF MEMBERS



















OUR DONORS











KEY PARTNERS.





















Exporters





Oknha Song Saran CFO

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Amru Spice (Cambodia) Co., Ltd

AMRU SPICE CO., LTD was registered with the Ministry of Commerce in 2017. AMRU SPICE is a pepper production and export company. Our mission is to deliver the finest quality pepper to customers consistently, efficiently and economically. We ensure that the quality standards of our products are met by working with contract farmers. We own our processing unit with a pepper production capacity of 20 tons per day. Amru Spice's production model adheres to fair trade and guarantees the quality, safety, and authenticity of its pepper products.

Our business operations are based on trust, commitment, and loyalty. We strive for excellence in customer satisfaction and aim at fostering mutually beneficial and profitable business transactions.

🖧 What we do

We deliver the best professional services and quality products to customers on the global markets while remaining committed to good corporate citizenship.

Why choose us

Trust: building a culture of mutual trust and integrity. **Challenge:** Meeting the challenges of an ever changing world.

Harmony: Fostering culture diversification within a spirit of teamwork and innovation.

Quality: Providing a unique seal of quality with organizational efficiency.

Who we are

We are a Cambodian pepper production and export company.

**Creative idea

The rapid growth of our business is the result of the trust, commitment, and loyalty we have for and receive from our customers and partners. We strive for excellence in customer satisfaction and aim at fostering mutually beneficial and profitable business transactions.



Cambodian White Pepper



Cambodian Organic Parboiled Rice



Cambodian Organic Red



Cambodian Organic White Rice



Cambodian Organic Black Rice



Cambodian Organic Jasmine Rice





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CAM HK Investment Co., Ltd.

CAM HK was established to promote the organic production of pepper in the south-east provinces of Cambodia. CAM HK is able to supply more than 100 tons of organic pepper per year to global markets by working closely with farmer cooperatives in Mondulkiri province in the production phase and by providing them with technical support. CAM HK meets all legal export requirements to satisfy global demand. CAM HK supplies 4 varieties of organic pepper: green, black, red and white organic pepper. Our products are certified by the international body Control Union Certifications which enables us to export to the European market, USA, Japan, and Canada.

We supply more than 100 tons of organic pepper per year to global markets.

🐫 What we do

We supply more than 100 tons of organic pepper per year to global markets.

Why choose us?

- Hygiene
- Quality
- Organic products

Who we are

We are an organic pepper production company and we work closely with farmer's cooperatives in Mondulkiri province

- Creative idea

Our products are certified by the international body Control Union Certifications which enables us to export to the European market, USA, Japan, and Canada.



Organic white pepper



Organic black pepper



Organic red pepper



Organic green pepper





Dr. Hay Ly Eang President

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Confirel Co., Ltd

Confirel was established in 2001 to contribute to the economic development of Cambodia after decades-long instability. Serving as a link between skilled urbanites and rural farmers Confirel aims at helping the country, particularly rural areas, prosper using its own resources by means of using new technology and creating added value. Confirel is represented by the sugar palm tree which is one of the symbols of Cambodia and its countryside. It was founded with the mission to develop high quality products recognized in local and international markets. Confirel is strongly committed to corporate social responsibility. It uses 5% of its net revenue to help the most vulnerable and gives fair benefits to all its stakeholders. Confirel's internationally certified and recognized products enchant customers worldwide.

- C-Conservation of Natural Heritage
- O-Originality of Local Products
- N-New Chance of Development
- F-Following Artisan Manufacturing
- I-Initiative around a Tree
- **R-**Right Remuneration for All Stakeholders
- **E-**Employment and Training for Farmers
- L-Link for Multi-Sector Exchanges

^Q What we do

We preserve sugar palm trees, manufacture high quality and healthy products that are recognized worldwide, develop innovative products from the resources of Cambodia's rural areas, and produce and distribute them locally and internationally. We are dedicated to promoting authentic Khmer products and values while improving the economic conditions of rural farmers.

Why choose us?

Our corporate value While involved in sustainable rural development, Confirel wants to be a role model in respecting our partners and protecting the environment. As a matter of principle
Confirel is committed to
promoting and respecting
ancestral crafts, skills and
know-how. Confirel is a
human story based on men
and women devoted to help
Cambodia develop by
means of the worldwide
distribution of high-quality
products.

Who we are

Confirel relays historical skills transmitted from generation to generation and guarantees equitable compensation to all stakeholders while preserving their unique heritage.

Treative idea

Confirel promotes authentic Khmer products and Khmer values. This means creating high value-added products that originate from the vast resources of Cambodia.



Kem Probiotics



Thnot Organic Sugar



Kirum Kampot Pepper Tea



Jaya Palm Wine _ Spirits





Sovannpisey Thlang Chief Executive Officer

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Khmer Organic Cooperative Co., Ltd

Khmer Organic Cooperative, Co. Ltd is a social enterprise managing the whole agriculture supply chain from farm to market. Established in 2014 we have partnered with various stakeholders for almost 10 years in order to promote organic agriculture in Cambodia. We achieved EU and USDA organic certifications for our farms in 2016 and have since been sharing our expertise in organic farming with our partner farmers. Our customers value our products for their health benefits, ecological footprint and socio-economic impact on the development of the country. All our products comply with organic standards, food safety standards, GMP and HACCP standards. We supply international markets with unique high quality Cambodian products: Kampot pepper, cashew nuts and other grains.

We produce and supply safe food to the Cambodian people while supporting strong and empowered farmer communities. We strive to be a reliable partner in promoting sustainable agriculture while remaining committed to excellence in our effort.

Ÿ_⇔What we do

All our products and services focus on quality as we work in close cooperation with relevant smallholder farmers and agricultural cooperatives.

Why choose us?

- Certified Organic
- Quality Services
- Locally Grown
- Quality Assurance

Who we are

We manage the whole agriculture supply chain from farm to market.

*Creative idea

Our quality, your health!



Khmer Organic Beans



Khmer Organic Cashew



Khmer Organic Pepper



Pka Tnoat Palm Sugar



Organic Vegetables



Wild Forest Honey





Richard Bahlke
Country Director

Fuchs (Cambodia) Co., Ltd

FUCHS Cambodia is an affiliate of a German based spice company. It is the largest spice manufacturer in Europe and the largest privately owned spice company in the world. Our branch is specialized in trading pepper which satisfies all intermational requirements and regulations. Quality is crucial for the sustainability of any business so we conduct frequent quality tests in cooperation with accredited laboratories. We also increase awareness of fertilizer and pesticide use by advising farmer

The FUCHS group is the largest German spice manufacturer and the largest privately owned spice company in the world. Funded in 1952 by Dieter Fuchs, the Fuchs Group now offers the food trade and the food industry an extensive range of spices, culinary trends, and innovative food technologies. The Fuchs Group shapes the world of good taste with its pioneering spirit, product quality and competence.

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What we do

We offer spices, culinary trends and food technologies for a wide variety of target groups in the food trade, food services and food industry.

Why choose us?

- Sustainable and realiable partnerships.
- Long term commitment.
- Meeting international requirements.

Who we are

We maintain good cooperation with farmers and cooperatives. In addition, we operate on contract farming and provide technical support and advice on international regulations and requirements.

- Creative idea

We shape the world of good taste.

Images Gallery -













Hung Hiep (Cambodia) Co., Ltd.

Hung Hiep Group is a Cambodian trading company with a long history established in 1953. It takes pride in exporting Cambodia's best products to other countries as well as handling the distributorship of global brands in Cambodia. With history and affiliations in China, Vietnam, Thailand, Hong Kong and France, Hung Hiep Group consistently delivers the best global brands to the people of Cambodia across diversified industries and relentlessly promotes Cambodia's pride to the world: Apsara Rice.

We are committed to bringing Cambodia's best products to the world, and bringing the world closer to Cambodia. We aim to make our products be more than about quality and embody the intrinsic values that govern our company: pragmatism, honesty and passion.



Mr. Chiv Wong

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🖧 What we do

Hung Hiep Group is the official distributor in Cambodia of top global brands in FMCG which includes AMOY, Woh Hup, E.&J. Gallo Winery and Selleys. Since 1953 the company has also been one of the leadingexport companies of agriculture products such as rice, pepper, cassava, dried fruits, macadamia and cashew nuts.

Why choose us?

As an active and responsible corporate citizen of the Kingdom of Cambodia, Hung Hiep Group is committed to contributing to Cambodia's development and driving positive changes in the communities where it operates.

Who we are

Hung Hiep Group is a well established business helping global leading companies gain access to the Cambodian market while guaranteeing ethical principles and compliance. The company also helps international buyers source Cambodian quality products in a cost-effective way while keeping sustainability in mind.

Creative idea

Pragmatism and honesty are the key values set by the founder of the company as they serve the foundations of trust and long-term success.



Black pepper



Jasmine rice



Fragrant rice



Decoration and production



Agriculture



Consumer products





Khin Marith Managing Director

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Kenko Shoku (Cambodia) Co., Ltd.

Kenko Shoku was established in October 2020 as an agritech company with the vision to advance the reach of Cambodia's agricultural sector in local and international markets. The company's mission is to build a flourishing end user community market of healthy food in Cambodia by engaging with farmers and farmer collectives. Kenko Shoku Cambodia is a local venture company aimed at facilitating market access for farmers and bringing Cambodian agriculture products to the world by using IT technology (build eco system to support farmers), modernize farm technology to help farmers, and build B2B and B2C platforms to fasten market access.

To achieve 200-300 retail shops in the country and export to Japan, South Korea, Singapore, ASEAN, Middle East, Europe, Africa, and China.

⇔ What we do

We focus on market access development for local products and products grown or produced by farmers and SMEs meeting the required food safety standards.

Why choose us?

Choosing us will mean that you will pay for value and not for price as we base our business and investment on environmental, social, and governance (ESG) principles.

Who we are

An agritech company with the vision to advance the reach of Cambodia's agricultural sector in local and international markets.

*Creative idea

Blended offline and online marketing, and market system development approach that use buyers as an entry point.

Images Gallery

















Mr. Hironobu Kurata CEO

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- **(f)** Kurata Pepper Cambodia

Kurata Pepper Co., Ltd

Kurata Pepper Co. Ltd is a social enterprise established in 1994 by Japanese investors. We work in close relationship with farmers and communities living in Cambodian rural areas. From medieval times to the 1960's Cambodian pepper was considered the best pepper in the world. However, production decreased sharply due to the turbulent events that took place afterwards. Since 1997 though we have successfully grown organic pepper on a farm located at the foot of the Cardamom mountains.

Cambodian pepper was considered to be the most delicious pepper in the world from the Middle Ages to the 1960's. However, pepper production fell drastically afterwards.

o[©] What we do

We produce Black Pepper, Ripe Pepper, White Pepper, Pickled Green Pepper, Tsukudani and Fresh Green Pepper.

Why choose us?

- Organic Pepper
- High Quality
- Hygiene standards

Who we are

Kurata Pepper Co. Ltd is a social enterprise established in 1994.

Creative idea

We grow it with people. Please enjoy the unique fruity flavor of Cambodian pepper.



Black Pepper



Fresh Green Pepper



Pickle Green Pepper



Ripe Pepper



Tsukudani



White Pepper



Ringacam enterprise

RINGACAM is a natural agro-processing enterprise registered with the Ministry of Industry, Science and Technology and Innovation in 2016. We process agriculture products such as moringa, turmeric, zingiber, ginger, banana, noni, galangal, sacha inchi, and honey. We sell wholesale and supply the Cambodian market.



Heu Vannak CEO

We supply natural healthy foods meeting high hygiene and quality standards at a reasonable price. We process healthy foods from raw material, by products and agriculture products from Cambodian farmers. We increase job opportunities and additional income by purchasing raw material from Cambodian farmers. We find distribution partners domestically and internationally and establish good relationships to boost the sale of our products.

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☆ What we do

We provide natural healthy foods and enjoy a high level of trust and confidence from our customers.

Why choose us?

- High hygiene standards
- High quality
- Organic products

Who we are

We are a leading social enterprise providing natural healthy foods to consumers.

We believe that supporting farmers who comprise the largest group in the Cambodian agriculture business is the way to improve their economic conditions, enhance their well-being and increase their commitment to sustainable farming.



Vitamins and supplements



Juices



Moringa products



Teas



Powders





Mr. Kosuke Mineshima

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S.E.A.T.S Inc.

S.E.A.T.S Farm is an agriculture company under S.E.A.T.S Inc, a Japanese trading company established in 2013 and operating in Cambodia. We own a 6.5-hectare farm in Chhouk district, Kampot province and have produced Kampot pepper since 2017 (KPPA member code: P4-004-001). We also produce safe and high quality vegetables and distribute them under our own brand "Japan Farm Products" while meeting increasing domestic demand from local supermarkets. In order to supply the world with high quality products from Cambodia, we are constantly improving our trial and error process.

"From Cambodia To The World With Us". We produce valuable agricultural products in partnership with the Cambodian people and ship them to the world.

* What we do

We produce high added value agricultural products in Cambodia and supply them to domestic and international markets.

Why choose us?

Trust & quality

As a Japanese company we highly value trust and quality. We keep improving our products and services to satisfy our customer needs.

Who we are

We believe that being present in the fields is crucial. So we keep pushing forward business in the fields, and strive to fulfill the necessary responsibilities.

*Creative idea

As a Japanese company based in Cambodia, we aim to contribute in the current dynamic business environment to the development of Cambodia by centering our business on the three cores of "products", "services" and "humans".

Products. _



Kampot red pepper



Kampot white pepper



Kampot black pepper





Miss Soeng Sopha General Manager

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Sela Pepper Co., Ltd

Sela Pepper Co. Ltd is the first company in Cambodia to have a factory integrating cleaning and laboratory facilities. We meet international standards in quality packaging and food safety (BRC, ISO 22000, ISO 14000 and ISO 9001) as well as in organic certifications (USDA, EU and JAS). Our activities include farming, harvesting, cleaning, packaging and distributing Cambodian black pepper to global markets. Our mission is to promote sustainable farming and explore domestic and global markets for Cambodian pepper products. We are dedicated to sourcing from local, small and marginal farmers and committed to observing fair trade practices.

Sela Pepper is a pepper production company which is located in the heart of Cambodia's pepper growing region. Our activities involve farming, harvesting, drying, cleaning, packaging and distribution. Our mission is to introduce Cambodian pepper to the global markets.

What we do

Our aim is to serve and deliver to our worldwide customers the best professional services and highest quality products whilst adhering to good corporate business practices.

Why choose us?

Sela Pepper complies with all international food safety standards (BRC, ISO 22000, ISO 14000 and ISO 9001) and organic certifications (USDA, EU and JAS).

Who we are

Sela Pepper is the first Cambodian pepper company with production facilities that integrate cleaning, steam sterilizing, grinding and packing facilities and an in-house laboratory.

**Creative idea

Sela Pepper has developed several specific products from Black Pepper, Red Pepper, White Pepper and Marinated Pepper. We aim to promote Cambodian pepper on the global markets and ensure that it is recognized as high quality with distinctive aromas and a unique and desirable flavor.



Exclusive products



Grinders and refill



Ground pepper



Sauces and spreads



Special products





Mr. Chan Sokheang CEO

Signatures of Asia Co., Ltd

Established in 2017, Signatures of Asia (SOA) is 100% Cambodian owned and is one of the leading organic companies in Cambodia. Signatures of Asia is a reliable intermediary between farmers and buyers and strives to become the first choice for rice partners in Cambodia. Signatures of Asia supplies rice from conventional to organic such as fragrant/aromatic rice, parboiled rice, long grain white rice, red cargo rice and broken rice as well as GI palm sugar and organic black pepper.

Signatures of Asia (SOA) is an inclusive for-profit enterprise focused on environmental and social responsibility and trust in business relationships. With 2000 households on contract in sustainable farming, Signatures of Asia is able to deliver its products such as organic rice, organic Kompong Speu palm sugar and black pepper to buyers while guaranteeing fair pricing to farmers.

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We want to be your first choice when choosing an organic partner and a reliable and trustworthy intermediary between farmers and buyers.

Why choose us?

- Integrity
- Commitment
- Respect
- Partnership
- Result oriented

Who we are

We provide innovative and healthy agricultural products in a sustainable manner while remaining focused on environmental and social responsibility.

*Creative idea

We drive our business on innovation, technology and organic standards.



Broken rice



Fragrant rice



Organic parboiled rice



Palm Sugar



Organic white rice





Mr. Try Senghoeun CEO

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- **1** Two Parrots Enterprise

Two Parrots Enterprise

Two Parrots Enterprise was established in August 2009 with small manufacturing facility that could supply between 400-500kg of pepper a day. Two Parrots have since scaled up its production and now supply three main products categories: ground pepper, rice powder, noodles and ground chili. Two Parrots is committed to producing high quality products for local and international markets.

Our products reflect our commitment and love for the community.

🖏 What we do

Based on technological innovation we strive to produce the best food ingredients.

Why choose us?

Quality Safety Honesty

Who we are

We produce high quality products for local and international markets.

- Creative idea

We don't give up until we find the best way.

Products. _



Diced Pearl Pepper and Pepper Powder



Glutinous rice flour



Pepper products



Rice flour





Mr. Hamaya Tsutomu OWNFR

PLUS HAMA CO., LTD

Hama Farm in Kampot Province is owned by Plus Hama Co., Ltd, a company incorporated in Cambodia in 2014 with an investor from Japan. The farm is located in Prey Peay Village, Trapeang Phleang Commune, Chouk District in the northwestern part of Kampot province. Hama Farm has some 500 employees and cultivates pepper with nearly 200,000 pepper poles on nearly 200 hectares from a 1,000 hectare land. Plus Hama aims at becoming a leading Japanese company bringing Cambodian products to the world and fostering more investments, more industries and more business opportunities.

The company's mission is to promote Cambodian agriculture and make social contributions to the country by building a primary school, a health care center, and other infrastructures for the employees and the people in the region as well as by contributing to the development of Kampot province.

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💆 What we do

Plus Hama's objective is to become a leading Japanese company bringing Cambodian products to the world and attracting more investments, more industries and more business opportunities.

Why choose us?

- Quality
- Safety
- Honesty

Who we are

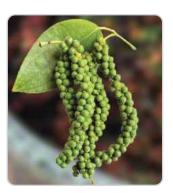
Plus Hama's philosophy is based on strengthening ties between Japan and Cambodia through private sector investments while creating jobs and reducing poverty.

*Creative idea

We are committed to producing a high quality and standard product and supplying it to local and international markets.



White Pepper



Young Green Pepper



Black Pepper



Black Pepper





Ms. SAMBATH Kalyan Chief of Executive Officer (CEO)

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- Ample Agro Product

Ample Agro Product Co., Ltd.

Ample Agro Product Co., Ltd. (Ample) is a private social agribusiness company that produces, processes, and standardizes the best and most unique Cambodian agro-commodities for local and global markets. We manufacture and trade in cashew nuts/kernels (organic and conventional), organic-PGI Kampot peppercorns and Kampong Speu palm sugar, dehydrated mango and pineapple products, and dried sesame products. Our export products are certified by the following international food safety and management systems: GMP, HACCP, GFSI, NOP/USDA, PGI, Environment Friendly, and Fair Trade. Ample aims to not only supply healthy food products to the world, but also to contribute to the sustainable development of agriculture and the protection of the environment. Ample also adheres to business and ethical values aligned with cooperate social responsibility (CSR) and inclusive business development.

Ample manufactures Cambodian cashew nuts/kernels and trades in other unique Cambodian agro-commodities that comply with international food safety standards.

🐫 What we do

We produce, process, and standardize the best and most unique Cambodian agro-commodities for local and global markets, especially cashew nuts/kernels. We implement farming/processing contracts to purchase raw cashew nuts and semi-processed cashew kernels from agriculture cooperatives (AC), community protected areas (CPA) and small and medium processors. We supply quality agro-inputs to agro-producers in order to increase and standardize the production and meet market demands.

We provide technical consultation in order to develop agriculture plantation and natural reforestation through sustainable management.



Treative idea

While focusing on fair trade Ample produces healthy food products that contribute to the sustainable development of agriculture and the protection of the environment.

Who we are

Ample aims to become one of the leading investors in agriculture, especially in the cashew sub-sector, by forming mutually beneficial partnerships with small-and-medium farmers and agro-processors.

Why choose us?

Manufactured high quality natural cashew kernels and other agro commodities from Cambodia. Products prepared and packed to international quality standards. Food safety standards that meet every requirement (GMP, HACCP, GFSI, Organic NOP/USDA, PGI, Environment Friendly, and Fair Trade). Fair treatment of growers, workers, and all value chain actors. Engaged with poor famers, women, ethnic groups, environmental conservation, sustainable agriculture, and cultural protection.



Kampot Black Pepper



Kampot Red Pepper



Kampot White Pepper



Cashew - Salted Roasted Kernels



Cashew Salted Roasted Kernels



Cashew White Whole Kernel



Agricultural Cooperatives & Associations



Kampot Pepper Promotion Association (KPPA)

KPPA is a non-profit inter-professional association registered with the Ministry of Interior that was founded on October 3, 2008 with the support of Pilot Project for Geographical Indication Protection in Cambodia (PGI project) of the Ministry of Commerce in collaboration with the Ministry of Agriculture, Forestry and Fisheries of Cambodia and funded by the French Agency for Development (AFD). The main objective of KPPA is to promote and protect the know-how and the reputation of Kampot pepper for the benefit of producers, operators and consumers. As of 2021 KPPA counts among its members 403 producers and 42 operators. With the presence of KPPA, Kampot pepper has been registered as GI product in Cambodia, Vietnam, Thailand, Europe and in and additional 32 countries in the world thanks to the Lisbon agreement with the support of WIPO (World International Property Organization). Since its foundation, KPPA has had 3 main strategies for its members: increasing the production of Kampot pepper, improving the quality of Kampot pepper, and promoting and protecting the name of Kampot pepper both in national and international markets. In order to have one voice representing the pepper sector in Cambodia, KPPA joined the efforts that established the Cambodian Pepper and Spices Federation (CPSF) and has been an active member of the federation since 2019.

Contact Info

10 012 70 80 99

Farm Data

Total production: 107.62 MT/year

• GI Pepper: 107.62MT/year Total land size : **263.87 hectares**



Kampong Thom Pepper Association (KTPA)

The Kampong Thom Pepper Association (KTPA) was established in 2017 and officially registered with the Ministry of Interior in 2022. The objectives of KTPA are to mobilize individual producers into groups to simplify pepper collection from producers in Kampong Thom province, sell and negotiate with buyers and export companies, improve technical know-how on pepper production to ensure quantitative and qualitative consistency, promote the quality of the pepper of Kampong Thom to both domestic and international markets and to increase the income of producers, exporters and stakeholders. Currently KTPA has 5 board members with a total number of members standing at 50.

Contact Info

3 012 70 80 99

Farm Data

Total production: 180MT/year

GAP Pepper: 147.3MT/year
Organic Pepper: 32.7MT/year
Total land size: 70 hectares



Samlot Khmer Organic Pepper Association (SKOPA)

The Samlot Khmer Organic Pepper Association (SKOPA) was officially registered with the Ministry of Interior on April 6, 2020 under a project funded by HEKS/EPER and implemented by CIRD. SKOPA was established to mobilize individual pepper producers into groups and to simplify pepper collection in order to sell and negotiate with buyers and export companies more efficiently. SKOPA also aims to improve technical know-how on pepper production to ensure quantity and quality consistency and to promote the recognition of the Samlot pepper on both domestic and international markets. As of 2022, SKOPA has 5 board members with Mrs. Tith Phollee as president and Mr. Oud Rattanakbunna as vice president. The total number of members is 17 including 6 women.

Contact Info

© 010 569 882

Farm Data

Total production: **30MT/year**• GAP Pepper: 30MT/year
Total land size: **7 hectares**



Samlot Rattanakphal Agricultural Cooperative

The Samlot Rattanakphal Agricultural Cooperative (SRAC) was established and legally registered with the provincial Department of Agriculture, Forestry and Fisheries of Battambang, Cambodia on September 11, 2012 with funds from World Vision. The main objectives of SRAC are to promote agricultural products and mobilize farmers into producer groups in order to increase market penetration of their products and help producers increase their income from agricultural production. Currently, SRAC has 5 board members with Mr. Lam Samphors as president and Mr. Nop Pheap as vice president. The total number of members stands at 156 of which 99 are women.

Contact Info

© 066 219 292

Farm Data

Total production: 324MT/year

• Conventional Pepper: 300MT/year

GAP Pepper: 24MT/year

Total land size: 81 hectares



Kasekor Dambae Agricultural Cooperative (KDAC)

The Kasekor Dambae Agricultural Cooperative (KDAC) was officially registered with the provincial Department of Agriculture, Forestry and Fisheries of Tbong Khmum, Cambodia on August 3, 2018. KDAC aims to mobilize production forces in order to improve production capacity, agro-industry, agribusiness, agricultural trade and services, to increase yields both quantitatively and qualitatively, to promote the interests of local farmers with fairness, equitability and dignity, and more particularly to expand the GAP standard to agricultural products such as rice, seeds, fruit trees and pepper in Teuk Chrov commune, Dambae district, in order to create a common standard to ensure quality and food safety. Currently KDAC has 8 board members with Mr. Chhum Saveth as president and Mr. Da Dy as vice president. The total number of members stands at 190 including 56 women.

Contact Info

© 088 4611 688 088 5858 176

Farm Data

Total production: **70MT/year**• GAP Pepper: 70MT/year

Total land size: 25.92 hectares



Kokir-Memong Organic Pepper Agricultural Cooperative (KOPAC)

The Kokir-Memong Organic Pepper Agricultural Cooperative (KOPAC) was officially registered with the provincial Department of Agriculture, Forestry and Fisheries of Tboung Khmum, Cambodia on September 28, 2016 under the MPVC project funded by HEKS and implemented by CIRD, and in coordination with the District Agricultural Office of Memot, Tbong Khmum. The main objectives of KOPAC are to increase the income of pepper producers who are cooperative members, reduce production costs, improve hygiene standards in line with modern agricultural and innovation practices and increase employment for local producers. As of 2022, KOPAC has 5 board members with Mr. Phum Sovathun as president and Mr. Lim Leang as vice president. The total number of members stands at 83 members including 5 women.

Contact Info

3 092 562 998

Farm Data

Total production: **152MT/year**• GAP Pepper: 152MT/year
Total land size: **44 hectares**



Lngieng Meanchey Agricultural Cooperative (LMAC)

The Lngieng Agricultural Cooperative (LMAC) was officially registered with the provincial Department of Agriculture, Forestry and Fisheries of Tbong Khmum, Cambodia on June 1, 2018 in coordination with the District Agricultural Office of Memot in Tbong Khmum province. The LMAC's main objectives are to trade and promote pepper and vegetables from Lngieng commune, Memot district, for the benefit of pepper and vegetable producers who are cooperative members, to comply with GAP pepper standard to ensure food safety in line with market demand and to increase income for both pepper and vegetable producers. As of 2022, LMAC has 8 board members with Mr. Not Thun as president and Mr. Khun Thyden as vice president. The total number of members stands at 48 of which 15 are women.

Contact Info

© 088 4611 688 088 5858 176

Farm Data

Total production: 16MT/year

• GAP Pepper: 16MT/year

Total land size: 5.8 hectares



Mondulkiri Organic Pepper Agricultural Cooperative (MOPAC)

The Mondulkiri Organic Pepper Agriculture Cooperative (MOPAC) was established with the technical support of the provincial Department of Agriculture, Forestry and Fisheries of Mondulkiri and was officially registered with them on December 20, 2017. The main objectives of MOPAC are to strengthen agricultural production, mobilize resources, increase price negotiating power for agricultural products with buyers and private companies, implement smart agriculture in line with climate change resilience and conduct farming contracts in order to generate higher income for the cooperative members. As of now, MOPAC has 7 board members including 1 woman and a total of 16 members including 4 women. MOPAC has facilitated the conclusion of a farming contract between its members and an export company, Signatures of Asia, on supplying organic pepper for 3 years and has renewed the contract for another 3 years (2022-2024).

Contact Info

© 011 999 065

Farm Data

Total production: 140.2MT/year
 Organic Pepper: 140.2MT/year
 Total land size: 48.6 hectares



Tramoung Memot Organic Pepper Agricultural Cooperative (TOPAC)

The Tramoung Memot Organic Pepper Agricultural Cooperative (TOPAC) was officially registered with the provincial Department of Agriculture, Forestry and Fisheries of Tbong Khmum, Cambodia on July 26, 2016 under the MPVC project funded by HEKS implemented by CIRD, and also coordinated by the District Agricultural Office of Memot, Tbong Khmum. The TOPAC's main objectives are to trade and promote pepper from Tramoung commune, Memot commune and Tonlong commune in Memot district for the benefit of the pepper producers who are cooperative members, comply with GAP standard to ensure safety in line with market demand and generate higher income for pepper producers. Currently, TOPAC has 7 board members with Mr. Sor Then as president and Mr. Pov Seyha as vice president. The total number of members stands at 128 including 10 women.

Contact Info

9 090 255 666

Farm Data

Total production: **509MT/year**• GAP Pepper: 509MT/year
Total land size: **88 hectares**



Treak-Memot Natural Pepper Agricultural Cooperative (TNPAC)

The Samlot Rattanakphal Agricultural Cooperative (SRAC) was established and legally registered with the provincial Department of Agriculture, Forestry and Fisheries of Battambang, Cambodia on September 11, 2012 with funds from World Vision. The main objectives of SRAC are to promote agricultural products and mobilize farmers into producer groups in order to increase market penetration of their products and help producers increase their income from agricultural production. Currently, SRAC has 5 board members with Mr. Lam Samphors as president and Mr. Nop Pheap as vice president. The total number of members stands at 156 of which 99 are women.

Contact Info

© 012 56 47 02 088 6460 591

Farm Data

Total production: 124MT/year

• GAP Pepper: 124MT/year

Total land size: 55 hectares



Suppliers & Service Providers





Tum Charya CEO

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Puzzle Solutions Co., Ltd

Established in 2017, Puzzle Solutions Co., Ltd provides specialized logistics services and solutions for domestic and cross border trade. Puzzle Solution handles many kinds of goods, especially agricultural products. Puzzle Solutions effectively solves the puzzles of opening regional and international markets for local products. This contributes to the economic development of Cambodia and is why Puzzle Solution is active in this business sector.

Trustworthy services, commitment, professionalism and loyalty.

🗘 What we do

Customs clearance and trucking on:

- 1-Import of heavy machinery equipment under CDC license or under import tax incentive (rice mill machine and parts)
- **2-**Export of agriculture products (full containers, reefer and dry)
- **3-**Export of consolidation cargo
- 4-Less container loading including warehousing
- **5-**Full service including documentation such as SPS application and certificate of origin (one-stop service)
- 6-Warehousing



Puzzle Solutions Co., Ltd is a specialized logistics services and solutions company.

*Creative idea

We are part of your logistics solution.

Why choose us?

Trust: improving local supply chain with integrity in a sustainable and responsible fashion.

Challenge: developing and improving understanding of global supply chain.

Harmony: Diversifying within the spirit of teamwork and innovation.

Quality: Providing professional services in agrifood businesses.









Ms. HEANG Vattey
Founder and CEO

Riel Tiger Solutions Co., Ltd.

Riel Tiger Solutions Co., Ltd, Riel Tiger Solutions (RTS) was established in 2017 under the name of Sourire Pro and Arts Co., Ltd (S.P.A). We transitioned from a traditional marketing agency to a digital marketing agency under the name (RTS) with a renewed focus on working on the promotion and design of local products and services. The company has worked on hundreds of projects related to advertisement such as digital marketing, packaging development, marketing material and event management such as the Sipa gala dinner. With the support of GIZ the company has led the training on packaging development for 50 local agricultural processors.

RTS is a thriving business which is currently engaged in the improvement of product packaging for local companies and their sales in e-commerce.

Event management: Sipar, Japan Embassy, Dream Girl Projects (DGP) NGO...

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Reliable Innovative Elegant Leader



Ms. HEANG Vattey is the founder of S.P.A. and Riel Tiger Solutions. Vattey has led the company through hundreds of advertising related projects, such as social media management, product packaging design and marketing material design to name but a few. Recently, with the help of GIZ, she has led a training course on packaging development for 50 local agricultural processors and book organizers for a community project. Her personal motto is to improve the quality of life of the Cambodian people through the arts.





Mr. Kit Chanthorng CEO

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SOTA Professional Company Limited

SOTA Professional Company Limited (SOTA) was established in May 2015 and is recognized by the Ministry of Commerce. SOTA registered as a tax agent in 2017 and is recognized by the General Department of Taxation

SOTA specializes in tax compliance, tax advisory, accounting, finance and accounting software applications, and corporate and commercial business consulting.

We are a client-focused and forward-thinking company and have built a knowledgeable and skillful team of professionals committed to providing an exceptional level of service.

Our business operations are based on trust, commitment, and loyalty. We are client focused and forward-thinking. We have built a knowledgeable and skillful team committed to providing you with an exceptional level of service

What we do

We provide assistance in the following areas: tax preparation (monthly & annually), tax advisory, pre-tax audit and reviews, tax planning and tax incentives, tax reassessment reviews and assistance with the tax audit process

Why choose us?

Teamwork: we work together as a team synergized as one. **Ethical:** we are reliable and trustworthy in all the work we have done and will do next.

Passionate: we are committed to our clients expectations and interests.

Knowledge: we are empowered by the key skills we have acquired through professional experience and are keen to use them for the benefit of our clients.

Who we are

It is crucial to understand the tax environment in Cambodia. We are not just tax advisers, but also practical tax specialists. SOTA can help your company with the tax lodgment of your business in Cambodia. We have enrolled tax agents admitted by the General Department of Taxation (GDT) and provide a full range of services in tax preparation. Our services can be used not only for simple return, but also for more complex return.

**Creative idea

The rapid growth of our business is the result of trust, commitment and loyalty of our customers and partners. We want to see all companies with a standard accounting system to ensure that all business transactions are mutually beneficial and profitable.



SPONSORED BY









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